



FUELLED

NEWSLETTER

JANUARY 2019

WHAT CHALLENGES WILL 2019 BRING



While the economists are suggesting a reasonably positive growth outlook for the New Zealand economy they are all watching our biggest export destination and the possibility of the Chinese/USA trade war intensifying and of course the potential impact of Brexit. As always the dairy price pay out is one to watch given how closely the New Zealand economy relies on the agricultural sector.

However, as 2019 gets underway for most of us our focus will continue to be on our

own levels of productivity and the way we perform and behave in the market place. While we continually aim to take a proactive approach to meet customer needs, there is also the need to identify, prioritize, and resolve any of a number of situations that can arise when it comes to fuel and it's sourcing, and delivery. The reality is that despite all of the technological advances we have embraced the need for people with talent and the willingness to do whatever it takes is more critical than ever. Highly productive and professionally successful people need to be looked after and supported effectively in the workplace and in our current environment this means retraining or growing employee talent so that they are better prepared for the businesses future.

PIRONGIA BOXING DAY RACES



McFall Fuel has sponsored the Pirongia Boxing Day Races for a number of years and it appears that the future of the iconic event is facing an uncertain future. The first race meeting in Pirongia was held in 1866 in the towns main street and the jockeys were drawn from soldiers and local farmers. Over the past 152 years there have been 148 Boxing Day Race Meetings enjoyed by people of all ages in the small Waikato town formerly known as Alexandra.

In the nineties there were crowds of 10,000 plus and yet this year it was estimated at about 2000. With the low crowd numbers for 2018 and the need to determine the future the Club Committee will meet in February to look at whether the race day should continue or not. If the Committee see it continuing then the much needed improvements to the track to meet the requirements of the New Zealand Thoroughbred Association will need to be completed. This could see the return of the gallops to support the harness racing.

It would be such a shame to see such a great family day out, with a fantastic history disappear.

RFT REBATE & EXEMPTION ENTITLEMENTS CHANGES



The 12 month review promised when the RFT was introduced is not yet complete but the Government has signaled four additional situations where a new rebate or exemption entitlement should occur. The first two changes identified and commenced on December 21, 2018 were diesel used for home heating by private individuals and electricity generation by non-commercial organizations. The other two are petrol and diesel used in road registered vehicles that are used exclusively or predominantly off road and where petrol and diesel are supplied inside a regional fuel tax scheme area but then distributed outside the regional fuel tax scheme area.

These rebates will be back dated to July 1, 2018. Over January and February 2019 the NZTA will gather the information and then they will explain when and how customers can claim the new entitlements. McFall Fuel will be providing information to answer any of the questions that NZTA has of us as a distributor but it is very important for customers in the four areas identified to keep up with the changes by going to NZTA for guidance.

The information is contained in the *Land Transport Management (Regional Fuel Tax) Amendment Act 2018*.

What's Happening @ McFall Fuel

THE FIVE SAFE START BREAKFASTS



The Five Safe Start Breakfasts were all attended by large numbers of contractors and their crews. The McFall Fuel Staff who were spread across the five were impressed with the messages delivered by the speakers. "January 7 saw PF Olsen and Timberlands hold their breakfasts in Rotorua, Hancock Taumata had theirs in Tokoroa and the forestry groups in Taranaki held theirs in Stratford," said Tony Davies who coordinates the forestry sector for McFall Fuel. "The final Safe Start was in Turangi on January 8 for NZFM. All have been excellent"

The focus for 2019 was on nutrition, hydration, fatigue, and health monitoring. These messages came from guest speakers, Work Safe, and the management companies. Safety is always at the forefront and people need to be in the best physical and mental condition to be safe at work. Also, the importance of filing corrective actions is never to be underestimated. A good example is a contractor who was congratulated for being so willing to report everything of concern because those situations could be remedied rather than ignored. WorkSafe are keen to determine what can be done better, revealing that the worst months for incidents and or accidents in forestry are April, May and June and the worst days are Mondays and Tuesdays. The demands of our ever changing work places mean we need to look after ourselves if we are to be alert at work.

MEETING LUBRICANT NEEDS FOR THE AG SEASON



Lubricants are important part of our Complete Package and we offer an expansive range to meet the needs of agricultural contractors and other sectors. Take time to discuss what the best mix is to meet your equipment needs with your sales representative.

AGRIFARM UTTO MP's special additive components guarantee outstanding deceleration performance combined with a high capability of noise suppression over the full oil drain. Also gearboxes or combined gearbox-hydraulic-systems of agricultural and construction machinery with fill instruction HD-engine oil SAE 10W-30 or gear oils SAE 75W-80 acc. to API GL-4 can be filled using AGRIFARM UTTO MP.



Titan Cargo SAE 15W-40 ultra high-performance, fuel-economy oil for a variety of commercial vehicle diesel engines. Specially developed for Volvo with extended service intervals, exhaust after treatment and turbocharger.

Renolit GP3 is easily pumpable in central lubricating systems.



WANTING YOUR INVOICES & STATEMENTS EMAILED

Please let us know by emailing

fuel@mcfallfuel.co.nz

THE IMPORTANCE OF TRAINING



Professional training is an essential no matter what sector you work in. A Pilot Training Programme run by ManaiaSAFE Forestry School began in October 2018 and ends in March 2019. The Train Me Quality Services Limited led initiative is seen as a real opportunity to take a group of young people into a career with a future which also sees them involved in the Gisborne community in which they live. The cable harvesting training takes place on site and is supported by classroom learning. The rookies, the name chosen by the students, are well supported by mentors and are extremely motivated by the programme being offered.

McFALL LOYALTY

The Complete Package



BULK FUEL



FUEL CARD



FUEL TANKS



LUBRICANTS



SERVICE



TANK REPAIRS & MAINTENANCE