



# FUELLED

NEWSLETTER

OCTOBER 2019

## THE PRESSURE ON THE GOLDEN TRIANGLE

The pressure on the infrastructure in the 'Golden Triangle' as it has become known is apparent wherever you look—Auckland, Hamilton, Tauranga. When you consider 56% of national freight movements occur in the triangle according to the NZTA and 35% of New Zealand's exports go through the Port of Tauranga then the need for better roading and land transport projects becomes obvious. The two billion dollar Waikato Expressway while well underway still has some distance to go, however, completion is in sight for two of the remaining three sections. It is hoped that the Longswamp section will open later this year and the Huntly section early next year. The final section is Hamilton and the work between Ngaruawahia and Cambridge is well underway with an opening target of late 2021.

NZ AIMS week with over 10,000 athletes and associated visitors highlighted just how much the transport situation within the Tauranga-Mount Maunganui Region is in need of an overhaul. This week only exacerbated the transport pressures. At present the Baypark to Bayfair upgrade is seeing the construction work for two flyovers on SH2 to improve the route to the Port of Tauranga and complete what has become known as the 'Eastern Corridor' by 2020. The spend of \$102 million is only the beginning of what will be required to reduce the challenges of travel in and around the Port of Tauranga and the city. More money will be required to develop alternative routes.



## BEING WORLD CLASS



Debbie Fuller was guest speaker for the McFall Fuel Conference and opted to answer a series of questions from the staff as her approach. Area Sales Representative for the Manawatu Steve Wellwood asked, "to win a world cup must require a high level of skill and mental fitness but over a long tournament like the world cup how do you keep everyone's level of concentration and dedication up and the pressure bearable for the Team?"

Debbie's response was we trained for this. The players were given standards and targets to meet and we kept stretching and challenging them. For example, "if being a world class Centre like Laura Langman means running 7kms at speed why not 7.5kms? The players needed to remember why they were there and how they were going to put out a world class performance on court. The first loss to Australia helped the mindset 'we can win this'. Keeping the pressure on, to hold onto that that edge became even more important after beating England if it was to continue into the final." The McFall Fuel Team got a lot out of the thought provoking answers Debbie gave. Being World Class means dedication, hard work and setting our minds to achieve it.

## 'IT ALL BEGAN ON THE FARM'

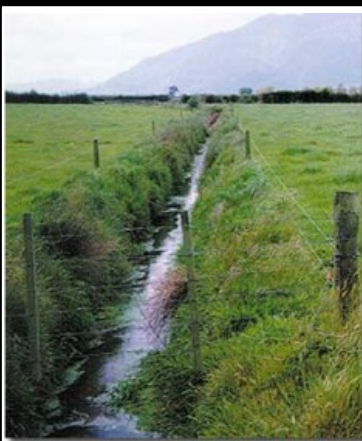


The McFall Fuel Annual Conference attended by 211 staff and partners was a great success with two evenings held in the McFall Museum. A casual get together as people arrived on the Friday and a dinner on the Saturday following the awards. One of the features of the Awards was 15 people received recognition for 5 years service, one for ten years and one for 15 years. The three who were recognized for twenty years of Service were Paul Clampitt General Manager Operations, Jeff Sullivan Area Operations Manager Auckland and Peter Jones Sales Support. The weather obliged and so the tractors lined the edge of the yard to create more space inside to allow

for dinner tables plus a stage for the Topp Twins aka Ken & Ken to entertain. Red bands, checked shirts, hats, and even the odd Queen Street farmer along with numerous other approaches to representing the theme all added to a great night out for all. "It was good to see the Team drawn from across the North Island mixing and mingling throughout the Conference and the Topp Twins and their mum made Saturday night in the tractor museum very special," said Allan McFall.

# What's Happening @ McFall Fuel

## REFLECTING ON OUR HISTORY



The Life Story of Morris McFall as told by Kate McCarthy was fresh from the printers for the Conference weekend. One of the many stories within the book was about tackling the tough peatland in Paterangi, near Te Awamutu to add more usable land to the farm. The challenge of dealing with undeveloped silty peat, full of kahikatea stumps and logs under growth meant removing the stumps and this could only be done by using a hook. The hook had to be placed right around the log and then it had to be rolled out. The land had to be stumped, cleared and disc ploughed before it could be brought into production. Peat forms from the build up of partially rotted plant material in wet environments. Waikato peatlands have taken over 18,000 years to form and are up to 11 metres deep. "Clearing peatland was considered just another job," said

Morris, "it was quite a process because you had to go through the swamp twice to clear the timber. It took months. Our drainage plan was successful."

The Waikato region contains about 50 per cent of New Zealand's peatlands and most of this land has been developed. Waikato peatlands cover approximately 94,000 hectares and contain about 2,700 million cubic metres of peat. Drainage has greatly improved our ability to farm peatlands, however too much drainage can cause problems when it is exposed to the air. The peatlands in the Waikato contain about 76 million tonnes of carbon. The carbon is then able to bind with oxygen in the air to form carbon dioxide gas a greenhouse gas.

## THE MCFALL FUEL FUEL CARD IS AN ESSENTIAL

McFall Fuel promotes the *Complete Package* to provide *One Easy Solution* for customers and in looking through our customers it has become apparent that more customers could be gaining from the benefits of having a McFall Fuel Fuelcard at their fingertips. The Fuelcard means that you can keep costs low on the go as well as having bulk storage and bulk fuel in the yard or your place of work. The McFall Fuel Fuelcard gives access to over 350 sites across New Zealand and this includes BP Connect, BP2Go, and G.A.S. Consolidating your fuel costs onto one invoice with no hidden fees or charges. You can receive your invoices weekly, fortnightly or monthly. It is your choice. The BPMe App is a bonus because it not only means faster fuel it also can be used to book a coffee to be ready on your arrival.

ASK YOUR SALES REPRESENTATIVE TODAY  
OR CALL 0800 623 255



## A MONTH ON & THE RESULTS ARE EVEN MORE IMPRESSIVE



The Question Has Been Asked—Do we need to be aiming for a target of 20?

Since the last *Fuelled* there has been quite a significant number of the 20 litre containers returned for their tenth fill. "Not only did we have a complete pallet of these recycled containers but we also had a good number scattered across the rest of the pallets ready to go to customers," said Peter Laird. "I have come to the conclusion that the containers achieving the higher recycling and reuse rates are those that are predominantly used for our Chain & Bar Heavy. They appear to not to be treated as roughly in the field."

Whatever is happening it has to be great for the environment thanks to our customers support.

**MCFALL LOYAL!**

## The Complete Package

