



FUELLED

NEWSLETTER

APRIL 2020

EVENTS WERE CANCELLED AS ALERT LEVEL ROSE



A month ago we were seeing the international impact COVID-19 was having on the survival of some of the sectors we work with. A month on and our focus has become internal with events being

cancelled or postponed because of the increased likelihood of coronavirus. And then came *Alert Level 4 and Stay at Home*. "We naturally feel disappointed for the organizers and staff who had put so much time, planning, and preparation into Central Districts Fieldays in Feilding only to see it cancelled after the site set up was in its early stages. The Hawkes Bay/Wairarapa Dairy Industry Awards being held in Masterton at the end of March were next to go and so it became untenable to run our McFall Fuel Fuchs Evening or MFFF the night before. The Festival of Disability Sport run by Parafed Bay of Plenty at the end of March was also cancelled. The postponement of the Forest Industry Safety & Technology Conference to be held in May will now see this run in September with the Harvesttech.

Then, suddenly our focus became, as an Essential Service, how do we make this all work successfully. Our fuel delivery drivers and the Lubricant Distribution Team have continued to deliver but the reality is that the demands are nowhere near the level they were a month ago. Like others, we have most of our staff working from their homes. Many of our customers have come to a grinding halt and locked their doors to stay safe and stop the spread of Covid-19," said Allan McFall. "There is no doubt that we are all doing our best to beat this virus."

KEEPING OURSELVES SAFE & SANE

McFall Fuel, like a number of businesses is running fun messages and a send us a photo of the new work location and for those on the road show us your workspace.



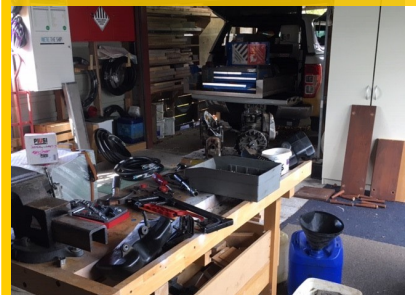
Planner Tom Redward with new son George helping



Driver Marc Dillely delivering to a farm in the Waikato

SANITIZATION HAS BECOME THE NEW NORM

We are facing the same challenges as other businesses as we ensure that sanitization is carried out extremely well by those on the road and in vehicles or if they are part of the skeleton Team in the Office. The constant washing and wiping has become the new norm. "Our vehicles have been provided with fit for purpose hygiene kits. The Team below spent time getting these ready. Washing and sanitizing their hands before setting up to get the packs ready prior to the Alert 4 coming into action. We are also encouraging as much communication as is possible with our customers, either from you coming to us or the Team at McFall Fuel. We need to help each others businesses to survive this time in history. As a family business we are keen to see others look after their families in the hope that we can control the spread of this dreadful virus which became a Pandemic very quickly. Take care," Allan McFall



Bruce Martin's Home Workshop for Tank Repairs in Taranaki

What's Happening @ McFall Fuel

TANK DELIVERIES & PLACEMENT ON SITE



Customers can help prepare for Tank Deliveries by having their sites ready to go. The recent tank swap at Taylor Bros site in Tauranga went smoothly with the ground where the double skin was to go well compacted and the site easily accessed. Fuel Storage oversaw the delivery, managing the site operations and location of the Tank "most impressively," said Area Sales Manager Ann Morrissey. "Their approach to the level of safety for the delivery illustrated how they had considered every detail and this was very reassuring."

The McFall Fuel Team had organised the electrician and all of the other necessary requirements needed to achieve compliance. The delivery into the new tank was also well timed and organised with the Planners. Everything was ready to go to reduce the impact of any down time for the customer.

THE FORD RANGER RURAL GAMES A REAL SUCCESS



A perfect two days for the Rural Games in Palmerston North saw the event enjoyed by large crowds before the axe came down on large gatherings. The McFall Fuel Speed Shearing event saw people on the edge of their seats and amazed with the dexterity and speed of both the men and the women. Dean Burkitt, Property & Financial Asset Manager said, "I was super impressed with the speed and the way the shearers managed the sheep they were shearing. Such world class skill. I was so proud to present the trophy to David Fagan, the winner for 2020 McFall Fuel Speed Shearing."



KEEPING LUBRICANT STOCK AT SENSIBLE LEVELS

McFall Fuel is working closely with Fuchs to ensure that lubricant stocks are kept at sensible levels to meet both the needs of those in the Essential Services and those who are already getting ready to commence work the day that they are able to. "We have been kept reasonably busy with the Ag Contractors and the food related businesses but do not imagine that this will last for the four weeks," said Lubricant Distribution Manager Rick Williams. "We will take our delivery of chain and bar which was on its way from Australia and then review and reforecast all of our stock in the week following."



Our Fuchs Promotions for the year are planned to begin in May, however, if we are not back in full swing we will delay these to ensure that customers are not disadvantaged.



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LOYAL

The Complete Package

