



FUELLED

NEWSLETTER

AUGUST 2020

WE ARE ALL WATCHING THE ECONOMY CLOSELY



The resilience of the primary sector is to be applauded as we all wonder where we are heading as Covid-19 does not relent in many of the countries who are our trading partners. The dairy, fruit, and meat industry have exceeded the previous years performance while our seafood and forestry industries took a hit. The kiwifruit industry has seen the popularity of the gold fruit rise in value and volume and while the green fruit is a similar story it is not at the same level.

A significant number of McFall Fuel's customers are involved in the primary industries and it has been exciting to observe just how determined they have been to thrive in such challenging times. We are also working closely with a number of construction companies who are keenly preparing for the shovel ready projects once the good weather returns. There is an air of caution, but the ability to be flexible and agile, is just so essential in the new world within which we operate. McFall Fuel is constantly looking at how we can provide better service to customers while at the same time ensuring that the business has a sustainable platform to work from. We have worked collaboratively with some customers to help them as they emerge from the tough times that occurred in March, April and May and it has been exciting to watch them return to the pre Covid levels. Through all of this keeping a close eye on the economy is important as we move into the latter part of the year that none of us expected or have any real idea as to how it will unfold.



CUSTOMERS SEE SECOND GENERATION RELATIONSHIP



McFall Fuel has built a proud legacy with a number of customers over the close to 40 years in business and some of these have now seen the second generation connect and continue. Prior to the

advent of McFall Fuel, Waiotahi Contractors based in the eastern Bay of Plenty were with BP who then handed them over to McFall Fuel as the business expanded across the Waikato and Bay of Plenty. The relationship has now spanned two generations with Morris McFall working with Richard Claydon and Robbie Petersen and now Allan with sons' Henry Claydon and Spike Petersen. In 1957 Waiotahi were draining Opotiki's swamps while Morris was about to purchase his first farm in Paterangi in 1958. "Both businesses have evolved significantly with Waiotahi involved in contracting, quarries, sheetpiling and transport. It is the level of loyalty Waiotahi has shown in such a highly competitive economy that has been truly appreciated by McFall Fuel. Our service and the building of a strong relationship has been the key to this success," said Allan McFall.



Fatigue Management

Like many other workplaces McFall Fuel run training programmes for staff that include a focus on Fatigue Management. Understanding your own risk when it comes to fatigue is the challenge for all of us. 6 hours sleep is not ideal and 6 to 7 hours sees us less than fresh but most believe the 7 to 9 hours sleep should see us fully alert and wide awake. If fatigue is to be avoided good habits need to be developed. Trying to go to bed and getting up at the same time each day even when not working is important. Sleeping in a dark, quiet, and comfortable place is also the key. Exercising each day and getting out in the daylight along with eating at regular times all help. Caffeinated drinks, alcohol, nicotine, and eating just before going to bed should be avoided. Using digital devices within two hours of going to bed is also not good for you.

In essence understanding how you can help yourself to prevent fatigue is part of your personal protective knowledge. Asking the right questions is all part of looking after your safety and the safety of others.



What's Happening @ McFall Fuel

THE EXCITEMENT GENERATED BY A BUNKER



McFall Fuel completed a bunker for the Skandi Hercules in New Plymouth in July. There were 1,350,906 litres delivered by 41 truck & trailer and quad truckloads. This entire operation took 30 hours and 15 minutes with the Team seeing 744 litres a minute on average being pumped.

This was an amazing Team effort with staff coming from the Mount and Auckland to help with the bunkering. Working through

the night the Team had planned extremely well so that everything would run efficiently from start to finish. Training & Safety Manager Mike Crandon said, "the entire operation ran smoothly with only a couple of minor hold ups waiting for trucks to arrive to continue the seamless flow. Working through the night was a first for McFall Fuel for some time given that nightshift was ceased in 2011."



MCFALL FUEL REGIONAL DINNERS

McFall Fuel is holding Regional Dinners to not only thank staff for their positive contributions during lockdown but also to recognize the service that individuals have given over many years.

Replica Trucks are given in different sizes to recognize five, ten, and fifteen years service. 2020 will see nine staff recognized for five years dedicated and loyal service plus five people for ten years service. Driver Alan Smedley based out of Te Awamutu was recognized at the Auckland/Waikato Dinner for 15 years service. While Barry Petch, the longest serving staff member of 23 years, was recognized by the Wiri Terminal for 100% in three loading assessments.



General Manager Operations Paul Clampitt, Finance & Administration Manager Shona Thompson, and Auckland Area Operations Manager Jeff Sullivan all reach 21 years service which is an amazing feat. The contribution that each has made in their respective area of work has always seen them go well beyond what is expected and their commitment to McFall Fuel has been without question.

HAVE YOU GOT THE RIGHT GREASE READY TO GO?



The Ag Season is already underway in some parts of the North Island. Now is the ideal time to check that you have everything you need when it comes to lubricants so there are no hold ups when the machinery is required.

Fuchs Renolit EP 00 is a semi-fluid grease also recommended for automatic greasing units and as an alternative to industrial gear oils to prevent leakage. Five grades are available in the range allowing for the selection of the appropriate grade for the equipment in use. RENOLIT EP

GREASES contain extreme pressure additives to allow for use in heavy load conditions. Formulated to contain anti-rust additives to protect against corrosion. Anti-oxidants included to prolong product life. RENOLIT EP GREASES are available in five NLGI consistencies 000, 00, 0,1 and 2. The structure of the products is based upon a conventional lithium metallic soap, which will ensure compatibility with other lithium greases of a similar nature.



McFALL LOYAL

The Complete Package



BULK FUEL



FUEL CARD



FUEL TANKS



LUBRICANTS



SERVICE



TANK REPAIRS & MAINTENANCE