



FUELLED

NEWSLETTER

FEBRUARY 2021

CONFIDENCE IS GROWING CAUTIOUSLY



The latest Global Dairy Trade Auction sees predictions that the payout to farmers could be the highest in seven years if it reaches the \$7.50 per kilogram of milk solids for this season. This is a positive given that the dairy sector is still one of our most important and of note total milk solids production is at a record high. Naturally, this better than anticipated payout has led to other sectors growing in confidence even if it is still cautious. While we are all aware that government spending has softened the blow, there is no doubt

that the solid demand for commodities from China, and New Zealand's ability to respond while other markets are hamstrung by the pandemic is also a plus. However, we cannot become complacent because as we well know commodity export prices are fickle and eventually the pandemic will see other countries return to the market.

At present the drought or pending drought plus the unseasonal rain is impacting on the primary sector while construction is making the most of the warm days to complete as much work as possible on the roads as well as the areas where land is being developed for large projects such as windfarms. Forestry is riding the wave but with the back of mind question for how much longer will the level of demand last. Therefore, cautious optimism and clever planning are constantly needed.

FESTIVAL OF DISABILITY SPORT



March 27 & 28 will see the Festival of Disability Sport held in Tauranga. This fantastic event brings athletes together to compete in a wide range of sports over the weekend.

Chairperson of Parafed Bay of Plenty Bryce McFall said, "For the athletes that compete at the Festival of Disability Sports opportunities to compete are extremely limited. The year of covid has stopped nearly all competitions around the country so the importance of the festival in 2021 will make a huge difference to all of these athletes both physically and mentally. Parafed is extremely grateful to the team at McFall Fuel for staying with us this year, we have amazing sponsors that have allowed us to continue with this amazing event."

MCFALL FUEL FOCUS ON FARMING EVENTS IN MARCH



McFall Fuel have been involved with the Fieldays in Feilding for 23 of the 27 years it has been running. Last year saw the agricultural event that showcases the future of New Zealand's primary industries paused by Covid. This years event will run

from March 18 to 20 and as always the Team will be pleased to catch up and show some of the innovative approaches designed to help your business be a success.

Our farming month of March begins with the Rural Games which are held in the square in Palmerston North on March 12-14. With a focus on the sports to be enjoyed that are part of the rural fabric of New Zealand, McFall Fuel is sponsoring the Speed Shearing for the second year.



Hawke's Bay/Wairarapa Regional Dairy Industry Awards see the judging carried out from February 16 to March 11. The winners of the Share Farmer of the Year, The Dairy Manager of the Year and the Dairy Trainee of the Year are then announced at the Regional Awards Dinner in Masterton on March 25.



What's Happening @ McFall Fuel

FORESTRY AWARD WINNERS



Airon Reweti-Clark is seen here completing an induction with McFall Fuel staff at a skid site. At the NZFM Awards she was recognised for Excellence in Skidwork. "We were tested three times over the year for our safety work and were up against all of the other crews," said Airon who is off to Canterbury University to study forestry this year. "Airon was completely overwhelmed with her McFall Fuel Award which will certainly help with the cost of her studies," said Tony Davies. The Most Improved Safety Award at the PF Olsen Safe Start was won by Innovative Harvesting Crew 936 and Forestry and

Marine Services Manager, Tony Davies can be seen presenting the award to Tony Beckham. Two Taranaki customers, Stokes Logging and Burgess and Crowley, won PF Olsen Awards for 2020 Top Crew Award and 2020 Safety Improvement Award respectively.

Timberlands awards recognized winners from nominees in each category. Clifton Rupapera for Crew Foreman (Lealand Logging); Tracey Anderson for Mechanised Faller (Balco Logging); Mark Vari for Manual Faller; Loader Operators—Gordon Williams (Jensens Logging Dayshift) and Vern Te Pou (McCormick Logging Nightshift); and Young Gun was Hamiora Anderson (Balco Logging).



\$3 BILLION OF FOOD WASTE IN NZ

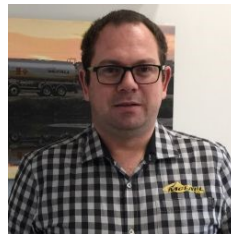
A recent survey revealed the level of food waste from New Zealand households was the equivalent to about a fifth to a sixth of a family food purchase. It is not surprising to note that fresh fruit and vegetables is one of the most wasted things. This level of food waste is even greater when you add in markets, supermarkets, cafes & restaurants, distributors and manufacturers. Therefore, it is little wonder that the Food Rescue concept has caught on in many communities where food good enough to eat but not good enough to sell is being collected and used to help local community groups.



Good Neighbour Tauranga have a rescue route for collecting food daily, weekly, or other regular pick ups. They encourage people not to throw away food that can be used but put into a box and call for a collection. It is good for our community and healthy for our environment.

MFFF EVENINGS WITH CUSTOMERS

The MFFF (McFall Fuel & Fuchs) Evenings are back on the calendar for 2021. These are a great opportunity for customers who want to know more about the lubricants they use and the benefits of the range we offer to meet the needs of all sectors. The first of the MFFF Evenings will be in Whanganui on February 24. "We now have an Area Sales Manager, Richard McCosh (pictured), based in Whanganui and we are looking forward to strong lubricant growth from our current and new customers in this area," said Business Development Manager Todd Pelham. "It will be great to get feedback from the people in Whanganui about lubricants and McFall Fuel in general." The next evening will be held in Masterton on March 24 and this will be followed by one in Napier on May 19.



If you are interested in learning more about maximizing your lubricant use and what McFall Fuel has to offer get in touch with Richard McCosh your Area Sales Manager in Whanganui, so that you are invited to the Whanganui MFFF. If you are interested to attend in Masterton get hold of Malcolm Scotney and in Napier contact Craig Gowler, Pat Michaelsen, or Liam Edwards to find out more and be invited to attend. Visit www.mcfallfuel.co.nz



The Complete Package

