



FUELLED

NEWSLETTER

SEPTEMBER 2021

MCFALL FUEL CONFERENCE A SUCCESS

The Conference was a special time for the Team at McFall Fuel and was very much a celebration of being able to be together and connect with other team members from around the North Island at the beginning of August, for the first time since 2019. The weekend for the 236 staff and partners who attended, began with guest speaker Nathan Wallis, who spoke about the brain and the latest neuroscience discoveries that help illustrate how the brain grows to full potential. "It was a very thought provoking start to a very

successful Conference at which we recognized twenty-two staff for their dedication and commitment to McFall Fuel. We were naturally delighted to celebrate Nigel Heke's twenty years along with Mark Souber's fifteen. Ten people celebrated their tenth year with the company while another 10 marked five years. This is something to be proud of and is a fantastic reflection on the culture we have," said Allan. "In addition, 25 people from across the business won awards for their exceptional contributions to their Team and or the business. It was so good to see people enjoying being together and really enjoying the chance to meet a number of new staff who have recently joined the Team. The *Mission Possible Theme* clearly resonated with our Team as we focus on People, Customers, & Efficiencies to perform better."



Kerry Bisset-Larsen



Rory White



Nigel Heke



Sue Wallis

ANOTHER LOCKDOWN BRINGS AUGUST TO A CLOSE

While there had been much talk about the arrival of Delta being inevitable we all hoped against hope that it would not arrive. Well it did, and with a vengeance and we now have a very clear picture of how quickly delta moves.

McFall Fuel focused on keeping essential customers operating, and making sure that the sanitization standards to protect customers and the staff were met. "The speed with which the lockdown came meant that we had to move quickly to ensure that all Regions had sufficient supplies of hand sanitizer, masks, and appropriate cleaning equipment for heavy and light vehicles," said Training & Safety

OUT OF DISAPPOINTMENT COMES DETERMINATION



For BMX rider Rebecca Petch it was home to New Zealand to quarantine in Christchurch following her event at the Tokyo Olympics while for Luuka Jones it was back to Europe. "Yes, I am not entirely satisfied with my results but it was such an amazing experience and I am excited for what is next," said Rebecca. "The village was awesome and the experience was amazing. It was just so cool to be able to be there, alongside some amazing athletes!"

"Ah, it was so gutting not to perform in Tokyo. I worked so hard to get there, and felt in really good shape. I guess that is sport. It is nice to have the rest of the season to focus on before heading back to NZ

MIQ," said Luuka. "I am now with the New Zealand Team in Bratislava to prepare for the World Championships at the end of September. Prior to the World Championships there are two World Cup events, one in Spain and one in France. I'm in a good space and looking forward to racing again and trying to perform at the world champs."



Manager, Mike Crandon. "The habit we all need to be more consistent about, is using our Covid Tracer Apps. The story at the start of lockdown was that the initial case used their Covid Tracker App well and this made it easy for follow up."

What's Happening @ McFall Fuel

MARINE BUNKERING IN MASKS IN NAPIER



As an Essential Service the McFall Fuel Team have been well prepared with all of the PPE required to carry out their roles along with the sanitization products to use to protect themselves as best as possible. This time around the mandatory mask wearing has been adhered to and vaccination rules applied by some customers is being adhered to. Mike Carr on the left was pleased to show Tony Davies he was correctly kitted out for the bunker delivery while Bruce Husband below is focussed on his delivery at the Napier Port.

Manager Forestry & Marine Services, Tony Davies said that, "the challenges of Covid at the Port of Napier were managed extremely well by the Driving Team who were all extremely professional in their approach given the added pressures of Covid. We had a visit from Simon Osborne (Health and Safety Napier Port) who was very, very impressed with our professionalism and level of detail which was to absolute perfection. His comment that he wished all bunkers on the Port went as smoothly as McFall Fuel operated bunkers really pleased the Team."

This time around the Covid Protocols have fallen into place quickly and made those essential deliveries so much easier for the Team.



WHAT IS NEXT FOR THE FUEL INDUSTRY?

The Terms of Reference for the Competition Study into the Retail Fuel Market looked at a range of topics but at the centre was the question of competitiveness. In 2015 an investigation into Z Energy's acquisition of Chevron (Caltex) was assessed to see if the loss of Chevron in the market would substantially lessen competition in the market at any level of the fuel supply chain in New Zealand. In 2016 Z Energy were given the green light to purchase the Caltex and Challenge petrol station chains. Since that time there has been much debate about the fuel industry and its pricing and competitiveness in New Zealand.

The difficulty is that understanding the complexities of fuel pricing is not made easy because there are so many factors to take into consideration such as international crude oil prices, the NZ dollar against the US Dollar, and the levels of taxes and levies on fuel. It is interesting to note that all of these factors were seen outside of the scope of the study.

The resulting Fuel Industry Regulations 2021 came into law on July 5, 2021 and they are largely about terminal gate pricing being made openly available. However, all of this has paled into insignificance with the latest news that Australian fuel supplier Ampol made an offer to purchase Z Energy. At present Ampol, formerly known as Caltex Australia, operates the Gull Service Stations in New Zealand and the talk is that these will need to be sold to enable the acquisition. Watch this space!

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