



FUELLED

NEWSLETTER

FEBRUARY 2022

MARSDEN POINT OIL REFINERY CLOSURE IMMINENT



While the closure of the 60 year old Oil Refinery at Marsden Point is inevitable there are still those who believe that the closure could reduce New Zealand's fuel security because significantly less fuel will be held in the country and there will be no crude waiting to be processed. The global shipping disruptions that have occurred over the past year or so with containers have created a nervousness when it comes to this change in the way that New Zealand's fuel supplies will operate. There have been as-

surances made that the reserve fuel stock held as part of the compliance with the 90-day stockholding obligation under the International Energy Agreement once the refining of crude ceases will be actioned. Further to this larger ships will enter our ports that are able to handle them will be used to land the fuel required. Despite all this the current international climate and global issues have people concerned about certainty of supply.

Some of the reasons presented for the closure were that that the bigger refineries in Asia presented strong competition and so this along with the declining revenues drove the change. Refining NZ will become an import only fuel terminal changing its name to Channel Infrastructure. The fuel imported to Marsden Point will see their main markets as those in Auckland and Northland. While the fuel for the rest of New Zealand will be imported directly from overseas refineries into other ports around the country.

Naturally the decommissioning gives rise to the questions to not only security of fuel supply but also around how contaminated the land is and how it will be dealt with. Environmental assessments to date have stated that the aquifer beneath the refinery is contaminated because of the presence of hydrocarbons in groundwater which means it will need to be dealt with prior to any future use. No change is ever straightforward and the move to close Marsden Point is a complicated one.

KEEPING EACH OTHER SAFE

Over the past, almost two years, we have worked with the plan from the government in an effort to keep ourselves as safe as is possible in our New Zealand bubble. Agree with it or not our numbers show we have certainly done a reasonably good job. The 90% Project became a positive way of encouraging people throughout New Zealand to get double vaccinated. The push now is to get the booster and wear proper masks. It has at times been very frustrating but we have pushed on through. As we moved from Delta to Omicron variant so too did the noise about opening the borders.

What has become apparent recently is that airlines have featured heavily on the daily lists of the locations of interest. This will no doubt cause a



NEW ZEALAND ICECREAM IS A WINNER

There is nothing like the enjoyment of an ice cream in a cone on a hot summers day judging by the queues outside the ice cream shops over the summer. For many it began with Tip Top and now our supermarkets carry ice cream made by a large number of different brands with many different combinations of fruit, honey, chocolates, caramel, and other ingredients.



Discovering that New Zealand ice cream has key export markets in China, Japan, Australia, Hong Kong, the UK and Tonga illustrates the benefits of exporting high quality New Zealand made products that we enjoy. While exports have fluctuated between NZ \$70 million and NZ \$100 million it is forecast that by 2026 it will have reached NZ \$531 million. The challenge is now to expand the export markets as has been done with our wine and honey exports. Plant-based ice cream accounted for 7.5% of global ice cream product launches in 2020, rising from 3.7% in 2016. Milk from sheep, deer, buffalo plus, oat and soy is also being used to make ice cream to meet consumer demand. A2 Protein Milk is also being used by some companies as it is believed that it makes a difference. There is no doubt that experimentation with different flavours is adding to the popularity of what was the humble vanilla home made ice cream.

wariness among businesses looking to keep their operations free of Covid so that they are able to operate successfully. McFall Fuel has had a growing list of customers and suppliers requesting that any employees who visit their sites must be double vaccinated. In some cases for ease of operation the My Vaccine Passes of personnel have been supplied so that contact and delays are minimized.

What's Happening @ McFall Fuel

THE CHALLENGES OF MANAGING STORAGE FOR CUSTOMERS



Over the past nine years McFall Fuel has put a great deal of time, thought, and energy into ensuring that the right sized tanks are put in the right place to meet customer needs and fit the delivery cycles for the area. In addition, the compliance requirements if the tank triggers certification also need to be completed. Tank Asset Manager

Stuart Argent and his Team of five work with the Sales Team on the delivery of new tanks or the movement of tanks from one customer to another. "The challenge is trying to ensure we have the best storage available to be placed on site when needed," said Stuart. "Trying to utilize the storage available rather than seeing good tanks scrapped is not only positive for the business but also the environment. The life of a well looked after tank can be up to twenty years or forever." The Tank Asset Team do their best to keep the maintenance programme for the large tanks run on at least an annual cycle. At present a cycle for cleaning tanks to support customers in their upkeep of the tank on site is also being looked at.

Logan Fleming, the Business Development Manager for Tank Compliance works closely with the Tank Certifiers to ensure that the necessary certifications are completed and kept up to date. Logan is supported by the Sales Team who work with the customers to help them achieve compliance. "Distances from boundaries, the correct Hazchem signage, and the correctly prepared foundation are some of the certification requirements that need to be achieved," said Logan.

CHECK YOUR LUBRICANT, ADBLUE, & PAINT STOCKS

Have you got the products that you need to keep your day to day operation running efficiently when it comes to lubricants, adblue, paints and CRC. Lubricant Manager, Rick Williams is keen to ensure that customer needs are met and has worked hard to stay ahead of the game when it comes to stock levels. The Ag Season is rolling on despite the employment pressures and is seeing great demand for AgriFarm UTTO MP. The products special additive components guarantee outstanding deceleration performance combined with



a high capability of noise suppression over the full oil drain. With the current high temperatures Renolin B Plus 46 achieves a higher viscosity and so is ideal for the hydraulic systems in the construction and transport sectors. The key is to have the products you need on hand to avoid any delays in your working day. We are working hard with our suppliers to meet your needs.

ASK YOUR AREA SALES MANAGER TODAY?

SAFETY & WELLNESS TO THE FORE

The provision of electrolytes over the summer months has proved to be extremely popular with the staff at McFall Fuel. Whether drinking bottled or tap water, it will most likely contain trace amounts of electrolytes such as sodium, potassium, calcium, and magnesium. The electrolyte sachets used in water enhance these trace elements. The staff, in particular the drivers, have commented on the benefits of keeping well hydrated and controlling their fluid balance throughout the day.

The electrolytes also help with the regulation of blood pressure and muscles contracting and this of course includes the heart. They also help with maintaining the correct acidity of your blood. The trace elements of sodium, potassium, calcium, and magnesium may be present in the electrolytes but this is not guaranteed and amounts do vary.



McFALL LOYAL!

The Complete Package



BULK FUEL



FUEL CARD



FUEL TANKS



LUBRICANTS ADBLUE



SERVICE



TANK REPAIRS & MAINTENANCE