



ARE THE DAYS OF PALM KERNEL EXTRACT OVER



The 2022 Pioneer Conference held in Wellington in July saw a great deal of discussion around the market signals which are pointing to a decline in the use of Palm Kernel Extract (PKE). The influencing factors are not only the price but also the incentives offered from milk processors for those who do not feed PKE and of course the environmental concerns. The move back to home grown feed options such as pasture and crops, particularly high yielding crops, are part of the equation along with a focus on getting the stocking rate right.

Consumers both at home and abroad are wanting to know more about how the food they eat is produced and Fonterra and Synlait have both signalled that their international customers want milk that is produced from pasture and crops and Fonterra's Co-operative Difference pays a premium to those farmers who meet the specified production standards. This move has led to greater planning to manage pasture growth and use, so that there is less waste and loss of quality. Returning to growing high yielding crops depending on location has also been a part of the discussion with summer crops such as chicory and turnips; winter crops like swedes, fodder beet, kale, oats, rape and barley straw; plus stored crops like maize and lucerne silage. The reduction in the use of PKE as a food supplement on dairy farms is good for the environment, good for the global consumers, and good for farmers who want to see those profits they have worked so hard for.



MCFALL FUEL STAFF TAKE TIME TO GIVE BLOOD

Just recently the McFall Fuel Environment, Risk, & Safe Work Adviser Gretchen Fenton, pictured below, encouraged staff to give blood to help meet the demand for more donors within New Zealand. Every year in New Zealand about 8000 people alone need transfusions whether blood or plasma as a key part of their cancer treatment which is about 26% of all donations collected. The donor registry has just over one hundred thousand New Zealanders which is approximately 4% of the eligible people. This clearly illustrates the need to encourage more people to be donors to help save lives. 4000 donors are required nationally each week. However, there is an eligibility criteria which must be met. "McFall Fuel are hoping that more of the Team will take time next year to donate their blood to help those in need," said Gretchen.



THE WEATHER CONTINUES TO WREAK HAVOC



The weather has continued to wreak havoc over the past few weeks with heavy rain and high winds that have seen flooding and treacherous driving conditions. "Our Driving Teams' have had to quickly adjust both on and off the road over July with four major weather events that have seen unexpected slip hazards, slippery access ways on farm, forestry and construction sites, plus needing constantly to adjust to the traffic conditions," commented both General Managers' for Operations, Paul Clampitt and Mark Souber. "The increased surface water and reduced visibility are often not taken into account by a number of road users and our drivers have

had to cope with the poor decision making of those who clearly fail to understand that their driving style needs to change particularly on narrow country roads, in passing lanes, and going around tight corners. The stopping distances need to be increased and expect the unexpected at all times."

Another consequence of winter driving conditions is increased driver fatigue attributed to the higher concentration levels needed while driving. Add into the environmental conditions the coughs and colds that can significantly affect a driver's responses as the body fights off infection and therefore, greater awareness is definitely required. It is hard to believe that if you are travelling at 100KPH and sneeze you can travel for approximately 50 metres and it is more than likely your eyes will be closed.

What's Happening @ McFall Fuel

MCFALL FUEL CONFERENCE 2022



"We are really looking forward to our Conference being held in Taupo in August because it is such a great opportunity to catch up with the Team and their partners from all around the North Island," said Allan McFall. "Our awards and recognition which began in 2013 are a significant part of this event along with setting the expectations and looking at future directions. This year as we reflect on the Service Awards it is very exciting to see that we have ten people recognized for

their fifth year with the McFall Fuel, three who are celebrating ten years, and six for whom we will honour fifteen years. At the same time we will observe two team members reaching their twentieth year with the business along with a very special twenty fifth to celebrate. It is incredible that nine team members have worked for the company for twenty plus years and that sixty one per cent of those who will gain recognition for dedicated and committed service are either drivers or commenced as drivers before moving into an operational role. As a business in the current climate this is something we should all be extremely proud of."

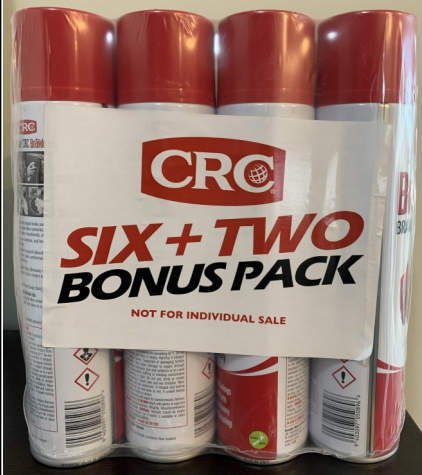
FUELCARD EXCEPTION REPORTING WINS CUSTOMERS' PRAISE

The McFall Fuel Customer & Financial Services Team is pleased that the opportunity for customers to receive exception reporting alerts happens automatically. These alerts are designed to pick up on any out of the ordinary transactions that appear on a customer's McFall Fuel Fuelcard. Financial Services Lead, Shona Thompson received a message following the advice she had sent a customer which said, "Wow your email has impressed me. Yes it was us. Thanks," said the customer.



"It is always nice to get such positive feedback and it is not the first time, Megan Simon in Processing Services has also received them," said Shona. "We have had customers who have decided not to receive the alerts only to find out that one of their Fuelcards has been misused. It is an extremely useful tool that is available and has proved very worthwhile."

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CRC Brakleen is a powerful, heavy duty cleaner and degreaser for brake, clutch parts, and general mechanical equipment. It is formulated to quickly and safely dissolve and flush away grease, oil, brake fluid, transmission fluid, hardened deposits and other contaminants, without the need for disassembly. It safely settles and removes hazardous brake dust.

CRC Brakleen Fast Dry is a powerful, fast drying, non-chlorinated solvent blend with superior cleaning and degreasing properties that minimise down-time. It is formulated to quickly and safely dissolve and flush away grease, oil, brake fluid, transmission fluid, hardened deposits and other contaminants, without the need for disassembly. It also safely settles and removes hazardous brake dust. CRC Brakleen Fast Dry is non-staining, non-corrosive, leaves no residue and evaporates

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