



ABSOLUTE CRAZINESS OCCURRING ON OUR ROADS



In a week late in September we had DriveCam footage coming in from the drivers of our fleet for near misses across the North Island that made our hair stand on end. That same week in the newspapers photos and footage were published of exactly the same behaviour on our roads sent by other frustrated drivers. So often our heavy fuel delivery personnel watch from the cabs of their moving vehicles as other drivers overtake them on blind corners, or on double yellow lines, or without sufficient distance to pull into, or going way too fast for the road, and yes the list goes on. Near misses which are reported are a clear illustration of just how many more accidents could have happened all because of the appalling driving behaviour that our drivers face each and every day on our roads. People need to understand that taking evasive action in a fuel tanker is challenging because the load is mobile even though it is contained.

November, which is rapidly approaching, through to January are traditionally the busiest months on our roads and it is interesting to note that over the quieter months our road toll is already worse than 2018. Sadly 21% of the deaths so far in 2022 have been in the Waikato. It is scary to think how many deaths will occur over this period of time.



MC FALL FUEL SAY FAREWELL TO LONG SERVING & VERY DEDICATED DRIVER

Sadly Mount Maunganui Fuel Delivery Driver of fifteen years Steve Diez has passed away unexpectedly leaving a huge hole in the Mount Driving Team.



Steve was very dedicated to the customers he delivered to and got to know many of them personally. He was a larger than life character who began with Shell as a sixteen year old and could not wait to get behind the wheel at eighteen. Having delivered fuel for 39 years, Steve began with Direct Fuel in 2007 which in 2015 merged with McFall Fuel. At this years Conference Steve was recognized for his 15 years of dedicated and committed service to McFall Fuel with his truck award. The Life Member of the Tauranga Fishing Club Steve was a proud family man who loved his work and also took great pride in the numerous deliveries he made on his runs down the East Coast of the Bay of Plenty. "Steve had every customer well trained. The respect that they had for him was huge," said Allan McFall who spent a day out with Steve not that long ago.

MORE NORTHLAND STAFF & CUSTOMERS WELCOMED



McFall Fuel Limited have successfully completed an agreement with Toll Petroleum New Zealand Limited for the transfer of its Toll Petroleum business which became effective 1st October 2022. This will see the Toll Petroleum business in Northland become fully integrated into the existing McFall Fuel business. "We have worked hard to secure as many of the first class Toll Petroleum Driving Team as possible so that

the changeover is as seamless as it can possibly be for customers," said General Manager Operations Paul Clampitt. "The Team in Northland are certainly excited about making it work which is just great." The Sales Team Manager, Todd Pelham, said "we are really keen to see our Area Sales Manager for Northland, Jimmy Brewin, well supported with the meeting of Toll Petroleum customers. A number of the Team are looking forward to coming up to meet and better understand what the former Toll Petroleum customers might be looking for out of the relationship with McFall Fuel going forward. Our Complete Package offer of Fuelcards, lubricants, Adblue, storage, loyalty, service and bulk fuel is popular in other regions and it will be great to introduce this to customers in the North."

What's Happening @ McFall Fuel

REBECCA PETCH MAKES BIG DECISION



Rebecca's plan had been to try and qualify to compete in both BMX and Track Cycling for the 2024 Paris Olympics (something not done before). Meeting both training schedules head on, her coaches had been working hard to ensure the training load was in sync. However, the qualifying schedule for Paris for both sports conflicts. "The reality set in and it was obvious that I had to give one discipline my everything. Track Cycling (Team Sprint), will now be my chosen pathway toward 2024 Paris Olympics," said Rebecca. "This decision has been really tough. Much harder than anything else I have encountered on my sporting pathway so far. However I know going through this will develop me

further as an athlete and person. My love for BMX is so huge, and it is really hard to walk away from the competitive side of this sport that has given me so much. The experiences I have had, places I have been lucky enough to go to, and the incredible people I have met. This sport has taught me discipline, work ethic, focus, resilience and has created the foundation for my transition to Track Cycling. I have my sights firmly set on an Olympic Gold medal in Paris 2024."

THE MOVE TO TERMINAL GATE PRICING



MINISTRY OF BUSINESS,
INNOVATION & EMPLOYMENT
HĪKINA WHAKATUTUKI

In 2020 the Fuel Industry Act became law and was followed by the Fuel Industry Regulations 2021. McFall Fuel now transition to Terminal Gate Pricing (TGP) which is required as part of this change. MBIE carry out weekly monitoring of importer margins for all fuel. Fuel prices will continue to either decrease or increase according to the international market forces in play and so for customers it will be business as usual.

We have been frequently asked about fuel pricing over the past few months and some of the reasons why the price of oil and oil products on the international market changes naturally include market forces, including supply and demand and seasonal demands. Another key factor is the international exchange rates and like the rest of the world, New Zealand buys fuel in US dollars and as we have seen at present our dollar is at a low against the US dollar.

Government Taxes and Levies along with the landed costs still apply to Terminal Gate Pricing. A good part of the cost of each litre of fuel you buy is made up of Government taxes and levies. This includes GST, RFT, excise tax, ACC and emissions trading levies for petrol, and monitoring and emissions trading levies for diesel. Plus 15% GST is applied on top of all of these additional taxes.

NEW TITAN CARGO UHPD SAE 15W-40

OPERATE FOR LONGER

TITAN CARGO UHPD SAE 15W-40 is suitable for both mixed transport fleets, earthmoving/construction operators and suitable for DPF and after treatment systems.

TITAN CARGO UHPD SAE 15W-40 is capable of extended service intervals up to 500 hours or 30,000KM*, assisting you in keeping your truck on the road or earthmoving/construction and agricultural equipment operating longer.

Advantages and benefits:

- Suitable for off-highway equipment in the earthmoving, agricultural and construction sector
- Compatible with all gaskets and seals
- Superior performance over API CJ4, CI-4 and CI-4+ lubricants
- Excellent oxidation stability
- Outstanding shear stability
- Protection of exhaust gas treatment systems due to very low sulphated ash content
- Excellent wear protection under high load conditions
- Protection against soot-related viscosity increase
- Miscible with all mineral oil and synthetic based engine oils. No flushing is therefore required

*All extended service intervals should be supported by a oil monitoring program.

Specifications:

- API CK-4/CI-4
- API SN
- ACEA E9
- CAT ECF-3

Approvals:

- CUMMINS CES 20086
- DETROIT DIESEL 93K222
- DEUTZ DQC III-10 LA
- MACK EOS-4.5
- MAN M 3775
- MB-APPROVAL 228.31
- MTU DDC TYPE 2.1
- RENAULT RLD-3
- VOLVO VDS-4.5

Recommendations:

- JASO DH-2
- MAN M 3575
- RENAULT RLD-4

Pack Sizes:

- 5L, 10L, 20L, 205L, 1,000L

McFALL
LOYAL

The Complete Package



BULK
FUEL



FUEL CARD



FUEL TANKS



LUBRICANTS
ADBLUE



SERVICE



TANK REPAIRS
& MAINTENANCE