



**JUNE 2015**

## MERGE GRADUALLY BECOMING MORE VISIBLE



The rebrand of the Direct Fuels fleet is underway and over the next few months the numbers of McFall Fuel branded trucks will gradually increase out on the road. The first ISUZU rolled out prior to Queen's Birthday weekend and the next will be one of the smallest ISUZU's in the first week of June. The point of difference will be the 'Direct to you!' message on the back of each truck.

While there is a great deal of work going on behind the scenes at present it is all being designed to ensure that the merge is as seamless as possible for customers. "As we work through the transition to one company the customer is at the centre of all we do and should we see any immediate benefits for customers these will be discussed and planned with the customer prior to any changes being made," said General Manager Sheryl Dawson.

## NEW SUPPORT PLANNED FOR RESCUE HELICOPTER

Currently McFall Fuel is working with the team at Trust Power TECT Rescue Helicopter on the provision of a very different kind of support than has been provided previously. "We are committed to this vital life saving service in the community and are looking forward to launching the sponsorship package that we have been drawing together with the service. "It is hoped that we will be able to launch this within the next two months," said Managing Director Allan McFall. "We are really keen to support the Rescue Helicopter because many of our customers and our drivers are often in remote locations and it's great to know that should they need to be reached and provided with the much needed expert medical care they can be thanks to the Rescue Helicopter."



Morris, Allan, and Bryce McFall pictured with the Trust Power TECT Rescue Helicopter.

## SPILL KIT IN COMPANY UTE TO THE RESCUE



Auckland Area Sales Rep Barry Terrill was on his way to Hobsonville when he saw hydraulic oil pouring from a carrier operating a Hi Ab at the entrance to the Westgate Shopping Centre. His immediate response was to advise the person on the job and to check whether or not he had a spill kit. When the answer was 'no' Barry grabbed the spill kit he had in his ute to prevent the oil flowing from the gutter and into a drain. "Having spill kits available in our company utes is a real benefit when such an incident occurs."

## SHIFTING PROPERTIES

**GIVE US A CALL ON  
0800 623 255  
TO PUT DELIVERIES ON  
HOLD WHILE YOU SHIFT &  
THEN LET US KNOW WHEN  
YOU ARE READY TO GET  
UNDERWAY AGAIN**

# What's Happening @ 0800 623 255

## REBECCA PETCH A BMXER OF THE FUTURE

McFall Fuel driver Barry Petch has been involved with his children's sport as a coach and supporter since they were first able to compete. At present he is preparing to travel with wife Sonya and daughter Rebecca who is a rising star in the world of BMX to the BMX World Championships in Zolder Belgium from July 21 to 25.

Rebecca was selected into the New Zealand Team for the world event and was told by selectors that she had the 'tactical, technical, physical, and psychological acumen to perform with distinction on the world stage representing New Zealand' but all costs and arrangements to attend the event were Rebecca's responsibility. McFall Fuel and Lubricants supplier Fuchs have provided sponsorship to support Rebecca in her quest while the secondary school student has also looked to raise funds herself while continuing to train, compete, and attend school. Quite a balancing act for the talented youngster.

Rebecca's recent performances have been strong and she is fortunate to have been able to train with Sarah Walker in preparation for the event. With Sarah departing for Canada in the not too distant future to continue her training Rebecca will need to keep training and challenging herself prior to departing to compete against the best.



## CHANGES IN APPROACH TO FIRST AID



Recent First Aid Training Refreshers have highlighted a number of changes being made in the approach to first aid. A number of long held practices are now not to be used. Two changes discussed related to dealing with bleeding and choking. With bleeding the only time a tourniquet is to be applied is when it becomes life over limb and so apply pressure on the wound site until expert help arrives. For choking the chest thrusts are recommended rather than Heimlich manoeuvre or abdominal thrusts.

The key message was clearly to protect your own safety first and fully assess the situation before acting.

## COMPLIANCE

ASK US ABOUT SPILL KITS & SIGNAGE REQUIRED FOR YARDS

## PIONEER CONTRACTORS CONFERENCE



The Pioneer Contractors Conference June 3 to 5 in Paihia will not only provide the opportunity to learn about new hybrids and equipment but also the chance to hear speakers on a number of relevant business topics. *Business Resilience and Driving Demand* covers two areas which are essentials for survival in today's global economy in which so often rapid and unexpected changes occur without warning. Another is *How to Create Loyal and Profitable Customers* which is without doubt an ongoing challenge in a price

competitive world. *Leadership and Management: Getting the Best from the Team* is a frequently covered topic and yet most businesses continue to indicate just how much time and effort they put into creating and developing high performing teams to raise the bar in their businesses and so the chance for any new information is a plus.

McFALL  
LOYAL

## The Complete Package



FUEL



FUEL CARD



FUEL TANKS



LUBRICANTS



SERVICE



TANK REPAIRS  
& MAINTENANCE