



## SPONSORSHIPS ENGENDER GREAT PRIDE



"In 2014 we began offering our sponsorship programme for families of the staff and since then have supported a number of staff children to both national and international and events or opportunities. As a family business the excitement for us is seeing these young people succeed in their respective pursuits," said Allan McFall. "Recently we saw our first two recipients of the sponsorship

support, Leroy Clampitt and Rebecca Petch, make it on the world stage." Leroy Clampitt aka Big Taste (with sun glasses and bow tie) is seen here on the red carpet at the recently held Grammy's in Los Angeles with the co writers he worked with on the Justine Bieber song Company, which was on the Album Purpose, for which they were nominees. Rebecca recently won the Grand Assault in Australia in her first series as an elite woman, This was great preparation for her upcoming Oceania Champs and World Championships. "I saw an opportunity in the corner, but it was a do or die situation, but I came out first and won the sprint to the finish line," said a very excited Rebecca.



McFall Fuel are pleased to announce a relationship with Stoney Creek that will see points being able to be redeemed for a selection of clothing items. "A number of customers had asked if there were lower cost items on which they could redeem their points and so we considered a number of options.



Stoney Creek is a recognised brand in the market place and they have a unique clothing and High VIS range which has been tested in our environment," said Sheryl Dawson. "We are acutely aware that the best loyalty programmes provide rewards that can be used successfully by the customer in a hassle free way."

Take time to discuss Loyalty with your Sales Representative

## DRIVER TRAINING IN THE NEWS



The recent discussion about Driver Training in the news is really highlighting that the main exposure most companies have in a health and safety context is driving. McFall Fuel's General Manager Operations Paul Clampitt has 36 drivers who drive everything from 4 wheelers to 8 wheelers with trailers on all kinds of roads, in all kinds of conditions. There are also 22 utes, 3 trailers, and the lubricant delivery truck on the road. NZTA statistics and ACC's *Your Safe Driving* Policy reveal that every year, one in four work vehicles, will

be involved in a crash. "This is the very reason why for us training and on going task observations and assessments are absolutely paramount. Therefore, we added our own I Endorsed Trainer, Nigel Heke, to the programme we were running to put the effort in prior to having an external provider carry out the final assessment. Nigel is respected for his contribution across the McFall Fuel driving team for the past 16 years" said Paul. "We believe this has been an extremely positive step which has added to our buddy training, and our other professional opportunities offered by external providers." Nigel is pictured with Allan McFall being congratulated for his recent WOSL "CLARIT"

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## FIRST BUSH BREAKFASTS FOR 2017



The first of the Bush Breakfasts was held in the Mamaku with Kas Hohneck's Crew 10. Todd Pelham and Ann Morrissey were given the opportunity to share the key to successful choices when it comes to lubricants. The importance of understanding the approvals for the oils used was also pointed out because these are critical when it comes to protections for insurance. There is quite a significant difference between recommendations, approvals, and specifications and so

these need to be checked closely when making a purchase. As always the food cooked by Andy Fullerton, Lubricant Logistics Manager, was enjoyed and the banter among the McFall Fuel staff and the crew was a lot of fun. The second in the week was with Gareth White, twenty minutes west of Tokoroa. The crew are seen here relaxing with Peter Jones and Tom Gregor on site.



## THE BENEFITS OF COLLABORATING ON A JOINT SOP

Recently after reviewing an incident on a customer site it came to light that while inductions and sign ins were carried out it was always a business as usual approach because we had worked together for many years.

It was agreed that both parties needed to take an approach that provided clear instructions to avoid unintended consequences in the future.



"From our perspective it was an extremely positive experience because the customer had already drawn together a traffic management plan with locations for refueling to be discussed and had their list of non-negotiables so that we could add ours when it came to the best practices to be used for inter machine filling," said CEO Sheryl Dawson. "The outcome of the discussions yet again reinforced the importance of PCBU's collaborating when it comes to working on the same site and in the same locations. It was not that hard to agree on the essentials and we left having understood each others roles a lot better than before."

## END OF SUMMER PROMOTION

McFall Fuel's *End of Summer Promotion* runs from February 1 to April 29, 2017. For every 100 litres of Fuchs Agrifarm UTTO MP or the Titan Cargo range purchased you go into the draw to win the *Beach Combo* which includes an easy carry blanket, a frisbee for fun plus other items. There are 10 prizes to be won.

*Agrifarm UTTO MP* is a Super high performance oil for use in transmission and hydraulic systems with integrated wet brakes, clutches, and differentials. Ideal for agricultural and construction machinery it guarantees excellent wear protection, good viscosity, and temperature behaviour, and the best friction properties.



*Titan Cargo MAXX SAE 10W-40* has good cold starting properties and ageing stability for fuel economy. It exceeds conventional UHDP lubricants in versatility and performance due to its XTL Technology.



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TANK REPAIRS  
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